



School of Business News

NEWSLETTER FROM THE SCHOOL OF BUSINESS

Spring 2007

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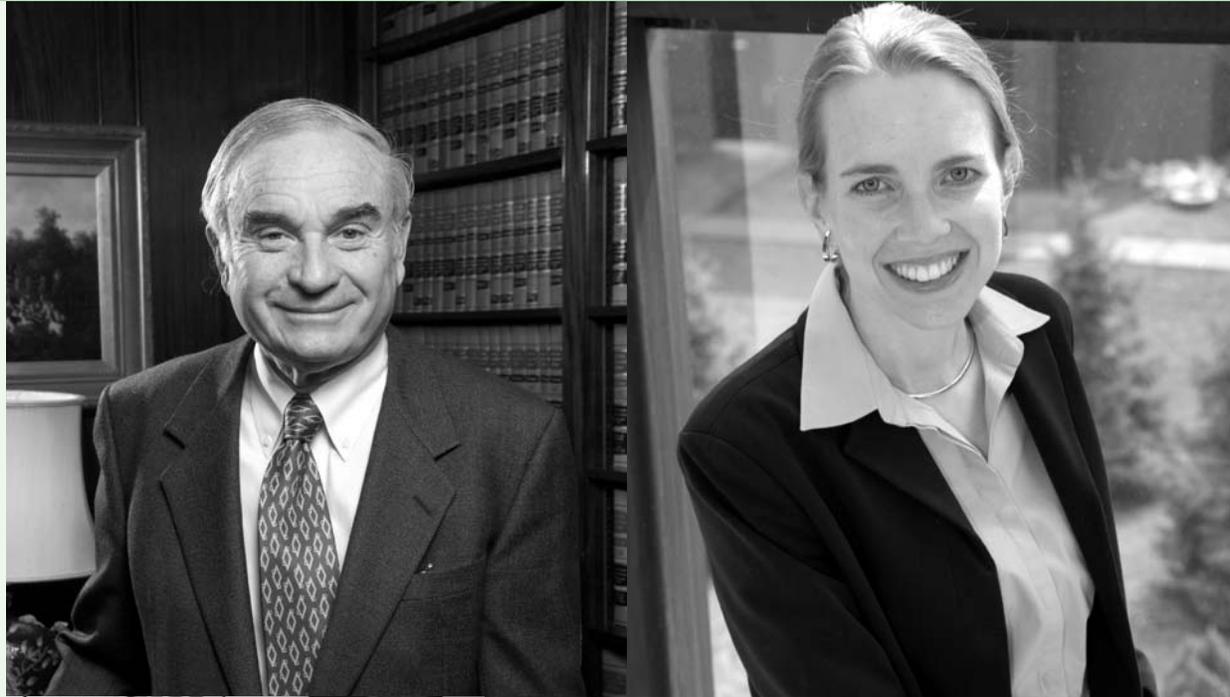
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Maximizing Human Potential

DEAN'S COLUMN



The School of Business here at Adelphi is definitely in a growth mode. It is my hope that you, our readers, gain insights into some of the tasks our students, faculty, and administrators assume in order to build and maintain relationships with the business community.

Six Sigma is a term that has been used in business circles for decades as synonymous with improving quality. Where do people go for quality training? The answer is Adelphi University's School of Business. In this issue of *School of Business News*, read about our partnership with Sigma Six Corp., and the resulting management courses that will be offered on the Garden City and Manhattan campuses in the near future.

"Faculty Forum," one of the newest recurring features in the *School of Business News*, draws upon our faculty's expertise to gauge what are the newest trends in the world of business and what the School is doing to keep up-to-date on these issues.

Work/life balance is one of the most topical issues in the business world today. Not only is maintaining a positive work/life balance crucial from an employee perspective, but more and more businesses are realizing the far-reaching ramifications this issue has on hiring and retaining a talented workforce. Read what School of Business faculty members MaryAnne Hyland and David Prottas have to say about work-life balance from a business perspective.

"Career Corner" allows readers an insider's glimpse into how School of Business alumni got to be where they are today. Learn what it's like to work in the field of human resources from alumna Jessica Lohan '02.

The School of Business emphasizes the importance of internships for students to make the seamless transition from college to the business world. "A Day in the Life" follows recent M.B.A. alumnus John Ulin B.B.A. '06, M.B.A. '07 through a typical day on the job at his Merrill Lynch internship in Manhattan.

The COACH (Count on Alumni for Career Help) program is going strong, and the School of Business, in conjunction with the Office of Alumni Relations, offered two programs for business students in marketing and finance this past semester.

I truly hope that you learn more about what we here at the School of Business are doing to enhance the education of our students, faculty, and the business community.

Anthony F. Libertella
Dean, School of Business

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Sigma Six Brings Its Signature Training Excellence to the School of Business

The School of Business is pleased to announce that it has partnered with Sigma Six Corp., one of the world's leading consulting and training organizations dedicated to business performance improvement, to bring its signature executive training program to Adelphi.

Adelphi is the only school of business in the New York metropolitan area to partner with Sigma Six, according to the corporation's marketing development manager, Denise Smith. Sigma Six chose to partner with Adelphi because of the School of Business' academic reputation.

This exclusive partnership underscores the School's commitment to maximizing human potential and fostering business efficiency.

"This partnership is reflective of the mission of the School of Business," said Dean of the School of Business Anthony F. Libertella. "The mission emphasizes providing forums for our corporate community to improve their productivity and overall quality."

Sigma Six Corp. is a Long Island-based company that provides management training and consulting services to corporations across the globe. The company provides training on consulting services in Lean Manufacturing, ISO/AS9000 Certifications,

Six Sigma, and Quality Management. Sigma Six Corp. was formed on a foundation of excellent engineering, entrepreneurial spirit, and a commitment to helping others prosper, according to company materials.

"The benefits of Sigma Six training include increased productivity and enhanced quality," said Ms. Smith. "These courses will provide you with a thorough understanding and focus on eliminating defects through fundamental process knowledge. The courses will further help identify opportunities to increase market share and reduce costs. The management tools and techniques discussed in-depth will contribute to your customer's satisfaction in today's competitive environment, while improving the bottom line."

Workshops will be offered on the Garden City campus beginning June 1, 2007. Accommodations will be available in the University's residence halls.

For additional information about the Sigma Six Corp.'s partnership with Adelphi University School of Business, contact Associate Dean Rakesh Gupta at gupta@adelphi.edu or (516) 877-4690, or visit the Web site, www.sigma6corp.com.



THE CHALLENGE IS ON: CAROL A. AMMON M.B.A. '79 DARES YOU TO RAISE \$250,000

Adelphi Trustee Carol A. Ammon M.B.A. '79 has pledged \$500,000 towards undergraduate and graduate scholarships for the School of Business—if Adelphi raises another \$250,000 by the end of June 2007.

All gifts from alumni and friends to the School of Business will count toward this ambitious challenge. Moreover, all gifts up to \$10,000 will be matched on the dollar. Any gifts of \$10,000 and above will be matched twice the dollar amount. This is a unique limited-time opportunity to help raise more than half-a-million dollars for current and future business students.

To make your gift, please visit www.adelphi.edu/giving or call the Office of University Advancement at (516) 877-3250.



A Day in the Life: On the Job

Internships give students the experience necessary to excel in the professional world. But what is it really like to be an intern? We recently caught up with recent M.B.A. graduate John Ulin B.B.A. '06, M.B.A. '07 at his internship at the Park Avenue office of Merrill Lynch in Manhattan to find out.

Mr. Ulin landed his internship at Merrill Lynch after meeting Adelphi alumnus Ted M. Candella B.B.A. '94, M.B.A. '95, vice president, producing sales manager, wealth management, at Merrill Lynch, at Adelphi's inaugural COACH (Count on Alumni for Career Help) event, Careers in Finance, last November. After their fortuitous meeting, Mr. Ulin applied for and was granted an internship in the Park Avenue office's global private client, wealth management division. "This internship allows me to utilize the skills and knowledge that I gained from my Adelphi experience," he says.

Here's a glimpse into his life as a fledgling financial dynamo.

6:50 AM Boards train in Hicksville to Penn Station.

8:15 AM Arrives at the office. Checks and distributes mail.

9:00 AM Sits down to make calls to prospective clients in a portfolio review. His objective is to convince interested clients to set up a 10 minute phone conference with a company advisor. The first call gets no response. "There is no such thing as a direct line to an executive office," Mr. Ulin says. The next call is a hang up, but he is not deterred. His next

attempt reaches somebody, and he chats for a minute or two. "It is really nice when someone takes the time to talk," he says. Mr. Ulin usually makes an average of three to four hundred calls a day.

10:30 AM Mr. Ulin reaches someone who is interested in setting up a conference. He secures the date and time. As he is the first contact the new client has with the company, he will sit in on the phone conference next week to be available for questions. "Seeing results is so rewarding," he says.

1:30 PM Lunch break! Mr. Ulin ventures out of the office. He once got lost just trying to get lunch, but this time he knows where he is going. Mr. Ulin now knows with certainty that he wants a career in the city.

2:00 PM Copies and faxes several documents. "An extra pair of hands and legs can get a lot done, but I have to take a lot of mental notes," he says.

2:00 p.m.



4:30 p.m.



with John Ulin B.B.A. '06, M.B.A. '07

2:30 PM Returns to office to make more phone calls. Mr. Ulin counts communication and time management among the skills that he has improved upon while working at Merrill Lynch. He highly values his internship experience.

"Sometimes, three people give me three different things to do, so I just have to make a loop around the office and get them all done."

—John Ulin

4:30 PM Conducts research. He searches the *Wall Street Journal* and MSNBC to keep abreast of financial matters. He also unearths contact information for new clients. Mr. Ulin's internship experience has helped him to become more self-directed. "I really have a (high) level of independence here," he says.

6:00 PM Finishes up a few final tasks. Mr. Ulin leaves the office just in time to catch the train back to Long Island.

6:00 p.m.



Faculty Focus: Maintaining a Positive

by Dana Klosner-Webner



MaryAnne Hyland

MaryAnne Hyland, an associate professor of human resources management in the School of Business, joined Adelphi in 1999 after earning her Ph.D. in industrial relations and human resources from Rutgers University. Her dissertation focused on "Flexibility in Work Arrangements: How Availability, Preferences, and Use Affect Business Outcomes." Dr. Hyland worked in information systems prior to her career in higher education. "I realized I liked the human resources area more," Dr. Hyland said. "I like seeing how the people aspect of an organization makes the difference."



David Prottas

In 2005, **David Prottas** joined the Adelphi faculty as an assistant professor of management. He holds a Ph.D. in organizational behavior and human resource management from the City University of New York.

Teaching is Dr. Prottas' second career; he spent two decades in financial services as a commercial and investment banker. The combination of his corporate experience and his academic training make him a more effective teacher of business. "One of the ironies is that much of my career has been in investment banking, one of the least family-friendly environments," he said.

His professional experience prompted him to study and write about how industries can produce family-friendly policies and practices.

Work/Life Balance

Q: What forces have led businesses to address the issue of work/life balance?

MH: Having to attract and retain a talented workforce. Today's workforce is increasingly diverse. There are more women in the workforce, more dual career couples, more single parent households, and more older workers.

DP: The main pressure is the perception that they need to become more receptive to people's interest in family and other non-work interests in order to attract and retain qualified employees.

Q: What are businesses doing to address this?

MH: Businesses offer a variety of programs and policies. A good work/life balance doesn't necessarily mean working fewer hours. It's finding the optimal balance for an employee and what works for them. It could mean working fewer hours, or it could simply mean rearranging one's schedule.

DP: What they are doing is increasingly adopting specific policies and programs such as allowing telecommuting, flex time, and flex place. They are allowing alternate work schedules like job sharing or compressed work weeks. They are also providing forms of financial assistance, such as childcare vouchers or subsidies. They also may provide information centers on childcare and elder care.

Q: What are the new trends in business regarding work/life balance?

MH: To really make it a business issue. It's not just a women's issue and it's not just for people with families. More businesses are looking at work/life balance as a business issue that will help them become more competitive.

DP: There is an increasing realization that formal policy and programs don't make that much difference in the lives of employees and don't address the problem that well. What makes the difference is the organizational culture and level of support from supervisors, managers, and co-workers.... You can have a policy that says you can work at home, but if people think their career will suffer they won't use that policy. If their supervisor doesn't support their desire to work a compressed work week, it makes no difference if the organization formally offers it.

Q: Why is it crucial from a business perspective to provide employees with a good work/life balance?

MH: Attraction and retention. Employees are a resource. If they don't find the right work/life balance, their focus at work may be hindered or they might find it's not worth it and they may quit. Then you lost that valuable employee. The cost of replacing that employee will vary by job and their salary and how long it takes to find a replacement. It is costly to replace employees; then there is the ramp up time for the new employee. There are direct and indirect costs than can become quite cumbersome and put a strain on the organization.

How's Your Work/Life Balance?

Take our brief survey at
<http://home.adelphi.edu/~hylandm/life/>
and share your experiences.



Assistant Dean of the School of Business Brian Rothschild with Robert Catell, Chairman and CEO of Keyspan Corporation, at the recent TMA event.

ADELPHI STUDENTS MINGLE WITH TURNAROUND MANAGEMENT MEMBERS

By M.B.A. candidate Matthew Puma, a State Bank of Long Island employee and student member of TMA

On March 2, 2007, the Long Island chapter of the Turnaround Management Association hosted a members' social at Alumni House on Adelphi's Garden City campus and invited prospective graduate student members. TMA is giving free membership to interested Adelphi

School of Business students, which will provide students with the opportunity to network with TMA members, according to School of Business Assistant Dean Brian Rothschild.

At this kick-off meeting of the Long Island chapter's University Relations committee, members had an opportunity to provide students with an introduction to the world of corporate renewal. Stephen Mischo M.B.A. '83, who was an executive-in-residence at the Adelphi University School of Business and chairs the University Relations Committee of TMA, welcomed everyone to the event and explained the benefits of membership. He made the students aware of the Carl Marx paper writing competition, which recognizes outstanding

student achievement in the field of corporate renewal. Adelphi University School of Business Assistant Dean Brian Rothschild, a new chapter member, shared in the welcoming remarks, as did President of the Long Island chapter of TMA, Hernan Serrano.

Mr. Serrano encouraged students to take advantage of the opportunity to meet and network with many of the distinguished professionals involved in the organization. President Serrano explained how the Board has embraced the idea of student members and supports their involvement both financially and by providing encouragement.

Alumni House created a positive atmosphere where students felt comfortable in learning the art of networking and speaking with current TMA members. Of the 42 attendees, the ratio between members and students was nearly one to one. The student reaction could not have been more positive. Nearly 15 Adelphi students expressed interest in the organization.

"It is so exciting to see students open up and become more comfortable networking with corporate executives," said Dean Rothschild. "We try to encourage our students that there is more learning outside the classroom and it begins with learning the proper way to network. We are truly appreciative of TMA offering this opportunity to our students."

THE SCHOOL OF BUSINESS OFFERS M.B.A. PROGRAM WITH HUNTINGTON CHAMBER OF COMMERCE

The School of Business has entered into an exclusive partnership with the Huntington Township Chamber of Commerce to run an M.B.A. program for employees of member companies. Students in this 48-credit program meet one night a week for four hours and take their classes as teams. The M.B.A. program stresses skills in leadership, communication, and ethics.

For more information about the M.B.A. program, please contact Assistant Dean Brian Rothschild at rothschild@adelphi.edu.

FACULTY FORUM

In the era of Sarbanes-Oxley, accounting is the major *du jour* in the world of business. Here's what the School of Business faculty say about the new challenges and trends in the field of accounting today.



Richard Baker
*Chair of Accounting, Finance,
and Economics*

"There was a dip in interest in accounting in the late '90s. The amount of interest in the dot-com industry drained a lot people, but the new Sarbanes-Oxley regulations resulting from the Enron scandal in 2002 have created a tremendous new demand for accountants. Students who major in accounting will get good jobs. It is an exciting time for people who are interested. However, to be an accountant today, a person not only has to be good with numbers, but that person must also have good people skills."



Ganesh Pandit
Associate Professor of Accounting

"A big challenge before the accounting profession involves perception. Many people have an unrealistic expectation about the role of auditors. Auditors cannot check every transaction. They rather make a sample examination. They exercise due diligence, but there is no way to give a 100 percent guarantee about the accuracy of the financial statements. After the 2001–2002 accounting scandals, there was a loss of public confidence. It is slowly coming back, but accountants must make sure they act with due care to restore that confidence. At the same time, there are increased opportunities for accounting students. The field of accounting has never been more attractive than now."



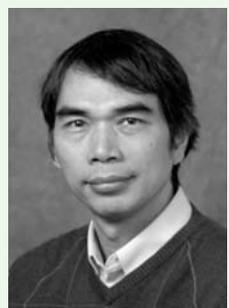
Alan Kreitzman
Associate Professor of Accounting

"The biggest challenge in the accounting field today is maintaining good values and judgment. Students must learn how to maintain the highest ethics in business and personal spheres. In class, I have students examine case studies like that of Enron, revealing what was done incorrectly so they will not repeat those errors."



Grace M. Conway
Associate Professor of Accounting

"The demand for qualified individuals is greater than the supply in the accounting field today. Students must be able to communicate and think on their feet. We are preparing our students by giving them the opportunity to display their talents with team projects and by encouraging them to make ethical choices through the presentation of case studies. Everyone knows right from wrong, but the right choice has to be made no matter what pressure is put on the individual."

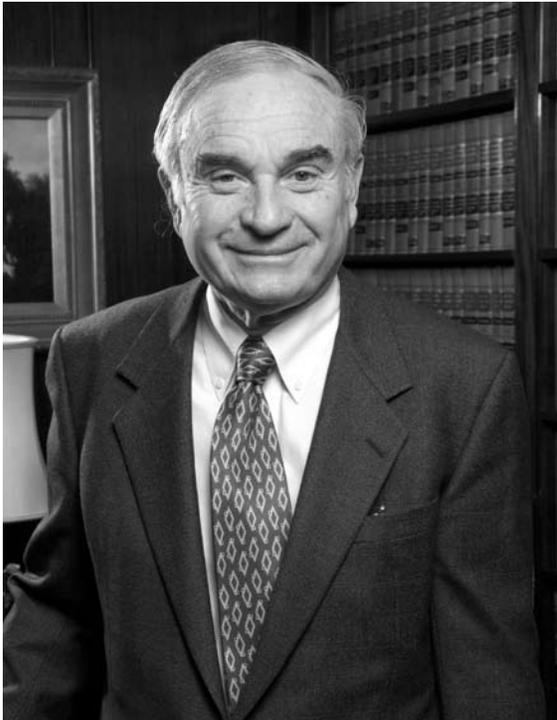


Simon Yang
Associate Professor of Accounting

"The accounting program is now becoming more professional. Accounting students must now take more courses. The accounting field is also more focused now on ethical issues. Students need to be trained and take courses that deal with these ethical issues. Students also need to understand the dynamics of business. Now, they not only need to know accounting, they need to know other fields as well. They cannot be narrow-minded. Students must take a range of courses, prepare themselves to be open-minded, and stay in touch with the business world."

Calm Within the Storm

(And the Big Board)



Once a Marine, always a Marine. Just ask retired chairman and CEO of the New York Stock Exchange John J. Phelan, Jr. B.B.A. '70, '87 (Hon.).

Mr. Phelan, who served in the Marine Corps from 1951 to 1954 and endured a year of combat in Korea from 1951 to 1952, credits the Marine Corps with teaching him mental and physical discipline.

"When I went in (the military), I had lost a lot of weight," he said. "One day, I was asked to go down to the medical (office), and I saw a doctor there who

was a major. And he said something about medical discharge, and I said to him, 'I'd rather die.' So they kept me."

The Marines also gave Mr. Phelan an enormous amount of responsibility, he said.

"I took that out with me—my family, my religion, and my education, and my business were really four major thrusts of my life, and the Marine Corps was one of the significant ones."

Mr. Phelan, Trustee Emeritus and the first alumnus to serve as chairman of Adelphi University Board, has relied on this resolve in the face of adversity to guide him through a number of challenges throughout his storied career in the financial sector, including successfully overseeing the NYSE's recovery after "Black Monday," the stock market collapse of October 1987.

Roger Ackerman, chairman and CEO of Corning Incorporated, remarked when presenting Mr. Phelan with the New York State Business Council Corning Award in the late 1990s, that "As

Chairman of the New York Stock Exchange, John Phelan, Jr. represented equity in a time of debt, prudence in a period of recklessness, ethics in an age of easy virtue."

An ardent internationalist, Mr. Phelan founded several international advisory groups at the NYSE, establishing the Exchange as a significant financial institution worldwide. As an extension of his international work, Mr. Phelan was appointed chairman of former President Ronald Reagan's Board on Private Sector Initiatives. In this role, he led 25 experts to China in 1986 to help open the financial market and re-establish the Shanghai Stock Exchange, where he was given dividends in The Flying Dragon Acoustical Company, a manufacturer of vacuums, making him the first foreign owner of a Chinese company since the 1949 Communist Revolution. He stills owns stock in the company today. In 1990, he led a similar mission to Russia at the request of Premier Mikhail Gorbachev to help establish a Stock Exchange there.

After retiring from the NYSE in 1991, Mr. Phelan served as president of the International Federation of Stock Exchanges in Paris until 1993. He has served on the boards of Merrill Lynch, Met Life, Eastman Kodak, Sonat, and Avon Products.

Today, Mr. Phelan is chairman of the board of trustees of Catholic Charities of the Archdiocese of New York and a member of the Archdiocese Finance Committee, positions he holds near to his heart.

"Catholic Charities has always been my first love," he said.

He has worked tirelessly to foster religious tolerance over the years. While at the NYSE, Mr. Phelan served as chairman of the Wall Street division of the National Conference of Christians and Jews, which awarded him a Brotherhood Award in 1974.

A Conversation with John J. Phelan, Jr. B.B.A. '70, '87 (Hon.)

Q: In your role as chairman and CEO of the NYSE, what was your most challenging moment, and how did you turn this into a success?

Well, I think the challenging moment for everybody was the '87 meltdown, which some of us remember vividly. The market was down almost 33 percent for four days, it was worse than the '29 break. We had a very resilient economy. People who were long upheld at that time by the Federal Reserve, pumped money into

matter what, but to shut down temporarily stocks that came under enormous pressure. So, at one time, we had probably a little bit in excess of a hundred stocks down, but that meant we had 1,400 stocks still trading. We had a meeting on Monday morning before the market opened, in which I told all the major (people) in the department that we were going to stay open no matter what. The next day, Tuesday, was a significant day because the market opened weak again, down 120 points, and I was concerned if it went down another 800 or 1,000 points, the whole economic framework would come apart. But I went down on the floor about 11:00 AM, and I described it this way—That this was like a hurricane. We were either in the eye of the storm at 11:00 AM on Tuesday or the hurricane had passed. And I correctly assumed the hurricane had passed. And by the end of the day, the market was rallying and the crisis was over.

Q: What was the most rewarding aspect of your career and the most challenging?

Well, the most rewarding aspect was that I got to do so many things. I was the first one that created a European advisory committee because we were thinking of trying to do more business and more listings over there...Our goal was to make (the NYSE) one of the most important financial institutions, not only in this country, but in the world. I think the big, big event was when I went down to talk to (former Secretary of the Treasury Donald Regan) and convinced him that maybe it would be a good thing if President Reagan visited the stock exchange. He was the first President of the United States to ever visit the stock exchange. He did come up and had a great visit. Everybody loved it, he loved it.

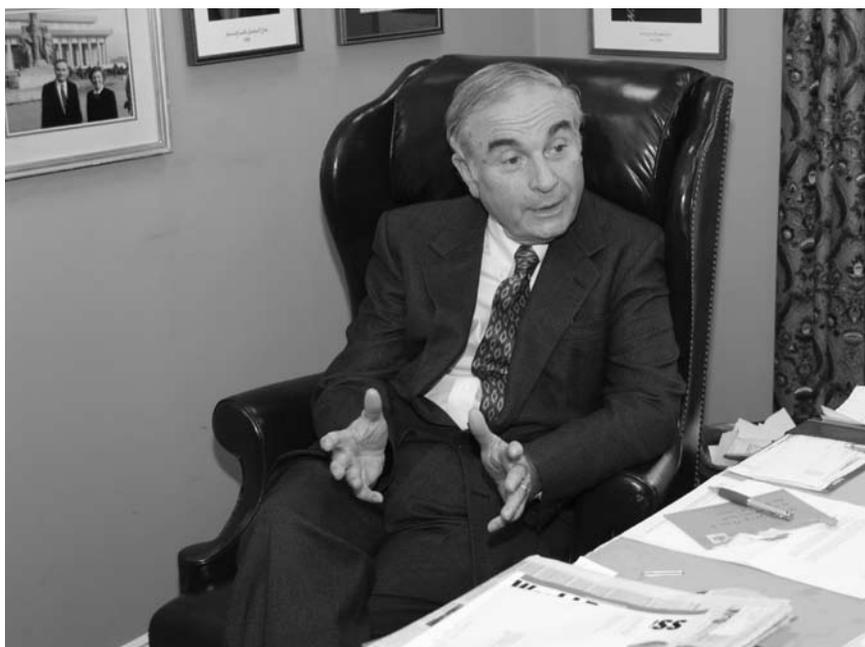
Q: What advice would you give students on how to forge their own successful careers and to begin laying the framework for a sound financial future?

First of all, work hard. And continue to learn, even when you get out of school, continue to learn as much as you can. My life was almost kind of like a series of serendipitous events. I went to work when I was 16 one summer for my father who had a small business on the floor of the stock exchange. By the time I went there, paid my transportation from Long Island, had my lunch, and came back, I didn't have any money left by the end of the week. At the end of the summer, he said, "What did you think?" And I said, "I'll tell you one thing, I'm never ever going to work on Wall Street." Lesson I learned was to never say never about anything.

the economy itself, and into the banks and the dealers really turned out to be a liquidity crisis brought about by the first real introduction of derivatives. It took a while for the market to adjust to that.

Q: What measures did you propose to deal with this?

That was like having a battle. Before this ever happened, I had anticipated it would happen for two years. I testified in both Houses of Congress. And everyone got so annoyed with me in the industry because I just thought that using futures were really going to cause a problem in the underlying because of the leverage. So we had planned if something like this had happened to not shut down the Exchange, to keep the Exchange open no



CAREER CORNER

Managing Human Capital: Jessica Lohan '02

By Dana Klosner-Webner

Career Corner is a new recurring feature highlighting a different industry in each issue, which focuses on an Adelphi alumnus or alumna who is making strides within his or her profession.



Jessica Lohan '02 is the consummate "people person" who also happens to have a passion for conducting research. This unusual combination positioned her for a career in human resources. Ms. Lohan is currently a senior human resources administrator for Barnes and Noble. After graduating with a Bachelor of Business Administration degree

with a concentration in human resources and marketing, she started at Barnes and Noble in 2002 as a human resources representative. In 2005, she was promoted to human resources administrator, and in February 2006, Ms. Lohan was again promoted to senior human resources administrator.

Q: Describe your job as a senior human resources administrator.

There are 10 of us in the HR Service Center, eight human resources representatives, our supervisor, and myself. There is a call center. Our main job is to be there for all the stores to answer any questions they might have. The questions can be anything including payroll, taxes, policy verification, and employee relations questions. We are there to help with anything HR-related that they need help with. We have stores in the (mainland) U.S., Hawaii, and Alaska. The best part is speaking with individuals all around the country and being able to help them in any way that we can.

Q: What prompted you to enter the field of human resources?

I took my first class with Associate Professor Maryanne Hyland. It was an "Introduction to Human Resources" class. It covered compensation, employee relations, hiring, everything. It's very people-oriented. You need to like people. I'm a real people person. I like being able to talk to people and explain things to them. I'm very creative (which might lend itself more to) the marketing side, but if I went into marketing, I wouldn't have had as much contact with people. I'm a curious person. I love researching laws and regulations that have to do with human resources.

Q: What courses did you take to help you land your position?

"Introduction to Human Resources" with Professor Hyland. A business communications (class, which required you to speak in front of fellow students). It makes you less nervous (about speaking in front of people) by taking that class. You had to do things like write your own toast, write your own obituary, and try to sway the public's opinion on a certain topic. You had to wear a suit and have your hair fixed right. Then you were critiqued on what you did or didn't do. So, you would find out if you talk with your hands too much or fidget from foot to foot. It really helps you present yourself to the business world and prepares you for interviews.

Q: What jobs and internships helped you get to your position?

(Two other human resource students and I) started the Human Resources Society at Adelphi, which allowed me to (get involved with the field of) human resources.

We had guest speakers come. We had two recruiters from Ernst & Young come. We had the past president of the Long Island Chapter of the Society for Human Resource Management, we had the Dean of the School of Business Anthony F. Libertella. Our goal was to promote human resources and let people know it was a good career. It gave me the opportunity to get involved with the Long Island chapter of SHRM. It gave me the opportunity to volunteer at the LI SHRM convention. It's important to always network, always talk to people, and always be open to learning new things. Being a part of that really helped in that area.

Q: What are some new trends in the field of human resources?

Human resources is (emphasizing a more) well-rounded (approach). It's not just (about) hiring and firing. I never would have imagined how many different opportunities there would be. If you are interested in compensation, in benefits, and all the different (types of) leaves, or if you are interested in training, there's training, and policy. You will find a lot of people that majored in psychology or organizational behavior work in human resources training.

Q: Any advice for students who are interested in this kind of work?

Get involved. Whether or not it's with the Human Resources Society, network. Get involved—that's the name of the game. Never stop learning and moving forward.



Andrew Cohen B.B.A.'75, M.B.A.'82, president and CEO of The A Team, speaks with business students during the Careers in Marketing COACH program.

COACH Tackles the World of Marketing

The Adelphi University School of Business and the Office of Alumni Relations, in conjunction with the Center for Career Development, recently offered students interested in pursuing careers in marketing the opportunity to mix and mingle with prominent Adelphi alumni working in the field of marketing. The Careers in Marketing COACH Program on March 28 was a full-day event and included tours and presentations from alumni such as Rita A. Little B.S. '72, vice president of marketing for Bed Bath & Beyond; Mark K. Kulewicz M.B.A. '85, assistant vice president of marketing/traffic & safety, AAA of New York; Dom Camera M.B.A. '68, president and CEO of Dom Camera Media, and Andrew Cohen B.B.A. '78, M.B.A. '82, president and CEO of The A Team.

For more information about upcoming COACH events, contact the Office of Alumni Relations at (516) 877-3470, or visit the Web site <http://alumni.adelphi.edu/coach.php>.

Rick Krisburg, vice president of account services, and Jessica Homan, account executive of The A Team, share an innovative idea with Adelphi students.



ALUMNI UPDATES

Here are some recent updates on School of Business alumni.

Michael Metter B.B.A. '73, M.B.A. '75 is the president and C.E.O. of national syndicated radio network, Business TalkRadio Network and Lifestyle TalkRadio Network. He is also the owner of radio stations throughout the country.

Michael Joseph Materazo's '83 son Michael passed away on May 26, 2004.

Lynn Ruis (Sullivan) M.B.A. '85 is a loan coordinator for a major mortgage lender.

Vincent T. Dragone '90 is a branch manager/senior field vice president for Mutual of America. In this role, he handles pensions, 401 Ks, and 403 Bs.

Kenneth Hund M.B.A. '92 is a vice president in North Fork Bank's middle market lending division, specializing in healthcare and not-for-profit organizations.

Irene Nauke (Calero) M.B.A. '92 married Daniel Nauke on October 29, 2006, and is currently employed by Jzanus Ltd.

Diana Candella (Hagan) B.B.A. '96 is a sales manager for Emmis Communications. She married Ted M. Candella B.B.A. '94, M.B.A. '95 in October 2004.

Stewart Rego M.B.A. '04 joined Vyrrix Systems, a small IT company, as vice president of marketing in January 2007.

Monica Texel '06 is an HR assistant for the Rainbow Room by Cipriani in Manhattan.

Stop the Presses!

Do you have the scoop on any newsworthy developments about the School of Business that you'd like to read about?

Send story ideas to ASBNEWS@adelphi.edu.



Calling all School of Business Alumni!

We would like to hear from you

Keep track of your former classmates by reading the latest issue of *School of Business News*. Share news of your accomplishments and activities by filling out this brief form. Or, keep in touch with former classmates and stay up-to-date on upcoming alumni events via Adelphi's new online community. Visit www.alumni.adelphi.edu and click on "Alumni Directory" to register today. Alumni will find their ID on the label at the back of the newsletter.

Name: _____ Degree and Year of Graduation: _____

Address: _____

Telephone: _____ Email: _____

Work Address: _____

Work Telephone: _____ Title or Position: _____

Please tell us about your professional activities, special projects, or personal news in the space provided:

**Thank you for taking the time to respond.
Please return the form to:**

Adelphi University
Office of Alumni Relations
One South Avenue
P.O. Box 701
Garden City, NY 11530-0701

These corporations are just some of Sigma Six's clients. To read more about the School of Business' partnership with the Sigma Six Corporation, turn to page 3 of this issue of *School of Business News*.

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